

## SUBSTITUTION GUIDANCE FOR 23-C1: Tidings of Joy Bouquet

This bouquet has a monochromatic red color palette paired with greens. Burgundy may be used instead of red. Do not use colors other than red, burgundy or green.



| Item                      | Variety Used                                                                                                     | Good Substitution Options                                                                                  |                                                                                                                   |                                                                                                                |                                                                                                               | Poor Substitution Options                                                                                      |                                                                                                              |
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| Red Roses                 | <br>Freedom                     | <br>Red Spray Roses      | <br>Red & White Bi-Color Roses | <br>Green Tea Roses         | <br>Red Tulips             | <br>Yellow Roses            | <br>Purple Stock          |
| Red LA Hybrid Lilies      | <br>Red LA Hybrid Lilies        | <br>Red Gerbera Daisies  | <br>Red Amaryllis              | <br>Starfighter Lilies      | <br>Red Ginger             | <br>Orange LA Hybrid Lilies | <br>Yellow Alstroemeria   |
| Red Alstroemeria          | <br>Red Alstroemeria            | <br>Red Hypericum        | <br>Red Disbuds                | <br>Holly                   | <br>Red Ilex Berries       | <br>Yellow Daisy Pompons    | <br>Blue Hydrangea        |
| Red Carnations            | <br>Red Carnations             | <br>Red Mini Carnations | <br>Red Ranunculus            | <br>Red Leucadendron       | <br>Burgundy Snapdragons  | <br>Pink Larkspur          | <br>Pink Gerbera Daisies |
| Seeded Eucalyptus         | <br>Seeded Eucalyptus         | <br>Christmas Bush     | <br>Snow On The Mountain     | <br>Parvifolia Eucalyptus | <br>Baby Blue Eucalyptus | <br>Pink Statice          | <br>Gypsophila          |
| Assorted Christmas Greens | <br>Assorted Christmas Greens | No Substitutions                                                                                           |                                                                                                                   |                                                                                                                |                                                                                                               |                                                                                                                |                                                                                                              |

## SUBSTITUTION GUIDANCE FOR 23-C2: Ho Ho Gnome Bouquet

The overall color palette is red, white and green. Do not use colors other than red, white and green for the florals.



| Item                      | Variety Used                                                                                            | Good Substitution Options                                                                                |                                                                                                                   |                                                                                                        |                                                                                                           | Poor Substitution Options                                                                                 |                                                                                                            |
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| Red Roses                 | <br>Freedom            | <br>Red Spray Roses    | <br>Red & White Bi-Color Roses | <br>Green Roses     | <br>Cream Roses        | <br>Pink Roses         | <br>Yellow Alstroemeria |
| Green Button Poms         | <br>Trick Dianthus     | <br>Bupleurum          | <br>Green Fuji Poms            | <br>Green Hypericum | <br>Blue Statice       | <br>Pink Larkspur      |                                                                                                            |
| White Cushion Poms        | <br>White Disbuds      | <br>White Carnations  | <br>White Hydrangea            | <br>White Stock     | <br>Orange Snapdragons | <br>Sunflowers         |                                                                                                            |
| Red Carnations            | <br>Red Hypericum     | <br>Red Alstroemeria | <br>White Carnations          | <br>Red Tulips     | <br>Peach Hypericum   | <br>Purple Carnations |                                                                                                            |
| Assorted Christmas Greens | <br>No Substitutions | No Substitutions                                                                                         |                                                                                                                   |                                                                                                        |                                                                                                           |                                                                                                           |                                                                                                            |

## SUBSTITUTION GUIDANCE FOR 23-C3: Making Memories Centerpiece

This centerpiece has a monochromatic red color palette. Red roses may be subbed with red and white bi-color roses, but otherwise only red florals should be used.



| Item                      | Variety Used                                                                                 | Good Substitution Options                                                                              |                                                                                                                   |                                                                                                            |                                                                                                             | Poor Substitution Options                                                                                     |                                                                                                                |
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| Red Roses                 | <br>Freedom | <br>Red Spray Roses  | <br>Red & White Bi-Color Roses | <br>Red Gerbera Daisies | <br>Red LA Hybrid Lilies | <br>Yellow Gerbera Daisies | <br>Purple Stock            |
| Red Carnations            |             | <br>Red Alstroemeria | <br>Red Hypericum              | <br>Red Disbuds         | <br>Christmas Bush       | <br>Blue Statice           | <br>Yellow LA Hybrid Lilies |
| Red Mini Carnations       |             | <br>Red Ilex Berries | <br>Red Leucadendron           | <br>Green Hypericum     | <br>Burgundy Snapdragons | <br>Pink Carnations        | <br>Yellow Daisy Pompons    |
| Salal Tips                |            | <br>Israeli Ruscus  | <br>Myrtle                    | <br>Pittosporum        | <br>Leatherleaf         | <br>Gypsophila            | <br>Waxed Oak Leaves       |
| Assorted Christmas Greens |           | No Substitutions                                                                                       |                                                                                                                   |                                                                                                            |                                                                                                             |                                                                                                               |                                                                                                                |

## SUBSTITUTION GUIDANCE FOR 23-C4: Sleigh Ride Bouquet

The overall color palette is red and white. Do not use colors other than red and white for the florals.



| Item                      | Variety Used                                                                                 | Good Substitution Options                                                                              |                                                                                                                   |                                                                                                              |                                                                                                               | Poor Substitution Options                                                                                      |                                                                                                               |
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| Red Roses                 | <br>Freedom | <br>Red Spray Roses  | <br>Red & White Bi-Color Roses | <br>Red Gerbera Daisies   | <br>Red LA Hybrid Lilies   | <br>Pink Roses              | <br>Yellow Gerbera Daisies |
| White Button Pompons      |             | <br>White Disbuds    | <br>White Carnations           | <br>White Cushion Pompons | <br>White Stock            | <br>Blue Statice            | <br>Pink Stock             |
| White Alstroemeria        |             | <br>Red Alstroemeria | <br>White LA Hybrid Lilies     | <br>Red Leucadendron      | <br>Gypsophila             | <br>Orange LA Hybrid Lilies | <br>Yellow Daisy Pompons   |
| Red Carnations            |            | <br>Red Hypericum   | <br>Red Alstroemeria          | <br>Red Disbuds          | <br>Peppermint Carnations | <br>Purple Alstroemeria    | <br>Yellow Roses          |
| Assorted Christmas Greens |           | No Substitutions                                                                                       |                                                                                                                   |                                                                                                              |                                                                                                               |                                                                                                                |                                                                                                               |



## SUBSTITUTION GUIDANCE FOR 23-C5: Trimming the Tree Bouquet

The overall color palette is red and green. Do not use colors other than red and green for the florals.



| Item                      | Variety Used                                                                                 | Good Substitution Options                                                                                  |                                                                                                                   |                                                                                                              |                                                                                                             | Poor Substitution Options                                                                                      |                                                                                                               |
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| Red Roses                 | <br>Freedom | <br>Red Spray Roses      | <br>Red & White Bi-Color Roses | <br>Red Gerbera Daisies   | <br>Red LA Hybrid Lilies | <br>Pink Roses              | <br>Yellow Gerbera Daisies |
| Green Button Pompons      |             | <br>Green Trick Dianthus | <br>Bupleurum                  | <br>Green Fuji Poms       | <br>Green Hypericum      | <br>Blue Statice            | <br>Pink Stock             |
| Green Hypericum           |             | <br>Green Carnations     | <br>Green Fuji Poms            | <br>Parvifolia Eucalyptus | <br>Christmas Bush       | <br>Orange LA Hybrid Lilies | <br>Yellow Daisy Pompons   |
| Red Carnations            |            | <br>Red Hypericum       | <br>Red Alstroemeria          | <br>Red Leucadendron     | <br>Red Spray Roses     | <br>Purple Alstroemeria    | <br>Yellow Roses          |
| Assorted Christmas Greens |           | No Substitutions                                                                                           |                                                                                                                   |                                                                                                              |                                                                                                             |                                                                                                                |                                                                                                               |

## SUBSTITUTION GUIDANCE FOR 23-C6: Deck the Halls Bouquet

This arrangement has a monochromatic red color palette. Red roses may be subbed with red and white bi-color roses, but otherwise only red florals should be used.

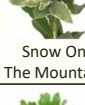


| Item                      | Variety Used                                                                                 | Good Substitution Options                                                                                 |                                                                                                                   |                                                                                                            |                                                                                                             | Poor Substitution Options                                                                                      |                                                                                                              |
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| Red Roses                 | <br>Freedom | <br>Red Spray Roses     | <br>Red & White Bi-Color Roses | <br>Red Gerbera Daisies |                                                                                                             | <br>Pink Roses              | <br>White Gerbera Daisies |
| Red Carnations            | <br>        | <br>Red Mini Carnations | <br>Red Ranunculus             | <br>Red Leucadendron    | <br>Burgundy Snapdragons | <br>Purple Alstroemeria     | <br>Yellow Roses          |
| Red LA Hybrid Lilies      | <br>        | <br>Red Gerbera Daisies | <br>Red Amaryllis              | <br>Starfighter Lilies  | <br>Red Ginger           | <br>Orange LA Hybrid Lilies | <br>Pink LA Hybrid Lilies |
| Red Hypericum             | <br>       | <br>Red Disbuds        | <br>Red Alstroemeria          | <br>Christmas Bush     | <br>Seeded Eucalyptus   | <br>Purple Button Pompons  | <br>Blue Statice         |
| Assorted Christmas Greens | <br>      | No Substitutions                                                                                          |                                                                                                                   |                                                                                                            |                                                                                                             |                                                                                                                |                                                                                                              |

## SUBSTITUTION GUIDANCE FOR 23-C7: Gingerbread Dreams Bouquet

The overall color palette is red, white and green. Do not use colors other than red, white and green for the florals.



| Item                      | Variety Used                                                                                                     | Good Substitution Options                                                                                  |                                                                                                                   |                                                                                                               |                                                                                                            | Poor Substitution Options                                                                                     |                                                                                                                |
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| Red Roses                 | <br>Freedom                     | <br>Red Spray Roses      | <br>Red & White Bi-Color Roses | <br>Green Tea Roses        | <br>Red Gerbera Daisies | <br>Yellow Gerbera Daisies | <br>Orange LA Hybrid Lilies |
| Green Button Pompons      | <br>Green Button Pompons        | <br>Green Trick Dianthus | <br>Bupleurum                  | <br>Green Fuji Poms        | <br>Green Hypericum     | <br>Pink Carnations        | <br>Purple Daisy Pompons    |
| White Cushion Pompons     | <br>White Cushion Pompons       | <br>White Disbuds        | <br>White Carnations           | <br>White Hydrangea        | <br>Red Ilex Berries    | <br>Yellow Cushion Pompons | <br>Blue Statice            |
| Red Carnations            | <br>Red Carnations              | <br>Red Alstroemeria     | <br>Red Hypericum              | <br>Red Disbuds            | <br>Christmas Bush      | <br>Purple Carnations      | <br>Orange Alstroemeria     |
| White Stock               | <br>White Stock               | <br>White Snapdragons  | <br>White Larkspur           | <br>Snow On The Mountain | <br>Red Leucadendron  | <br>Purple Stock         | <br>Yellow Snapdragons    |
| Salal Tips                | <br>Salal Tips                | <br>Israeli Ruscus     | <br>Myrtle                   | <br>Pittosporum          | <br>Leatherleaf       | <br>Pink Limonium        | <br>Oak Leaves – Waxed    |
| Assorted Christmas Greens | <br>Assorted Christmas Greens | No Substitutions                                                                                           |                                                                                                                   |                                                                                                               |                                                                                                            |                                                                                                               |                                                                                                                |

## SUBSTITUTION GUIDANCE FOR B5437: By the Candlelight Centerpiece

The overall color palette is red and green. Do not use colors other than red and green for the florals.



| Item                      | Variety Used                                                                                 | Good Substitution Options                                                                                  |                                                                                                                   |                                                                                                             |                                                                                                             | Poor Substitution Options                                                                                      |                                                                                                                 |
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| Red Roses                 | <br>Freedom | <br>Red Spray Roses      | <br>Red & White Bi-Color Roses | <br>Green Tea Roses      | <br>Red Amaryllis        | <br>Yellow LA Hybrid Lilies | <br>Pink Roses               |
| Green Button Pompons      |             | <br>Green Hypericum      | <br>Green Fuji Poms            | <br>Green Trick Dianthus | <br>Green Trachelium     | <br>Yellow Daisy Pompons    | <br>Lavender Cushion Pompons |
| Red Mini Carnations       |             | <br>Red Alstroemeria     | <br>Green Carnations           | <br>Holly                | <br>Red Ranunculus       | <br>Pink Mini Carnations    | <br>Yellow Alstroemeria      |
| Red Carnations            |            | <br>Burgundy Carnations | <br>Red Daisy Pompons         | <br>Red Disbuds         | <br>Red Gerbera Daisies | <br>Blue Statice           | <br>Yellow Tulips           |
| Salal Tips                |           | <br>Israeli Ruscus     | <br>Myrtle                   | <br>Pittosporum        | <br>Leatherleaf        | <br>Oak Leaves – Waxed    |                                                                                                                 |
| Assorted Christmas Greens |           | No Substitutions                                                                                           |                                                                                                                   |                                                                                                             |                                                                                                             |                                                                                                                |                                                                                                                 |



## SUBSTITUTION GUIDANCE FOR L5507BL: Snowy Dreams Bouquet

This bouquet has a white and green color palette. Do not use colors other than white and green for the florals. Do not use Christmas greens for the greenery.



| Item                   | Variety Used                                                                                                 | Good Substitution Options                                                                                   |                                                                                                               |                                                                                                               |                                                                                                                 |                                                                                                                 |                                                                                                            | Poor Substitution Options |  |
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| White Roses            | <br>Vendela                 | <br>Green Roses           | <br>Stem-Dyed Blue Roses   | <br>Green Hellebores       | <br>White Spray Roses        | <br>Pink Spray Roses         | <br>Red Roses           |                           |  |
| Green Mini Hydrangea   | <br>Green Mini Hydrangea    | <br>White Hydrangea       | <br>Green Trick Dianthus   | <br>Green Trachelium       | <br>Green Button Pompons     | <br>Yellow Stock             | <br>Red Gerbera Daisies |                           |  |
| White Disbuds          | <br>White Cremon            | <br>White Gerbera Daisies | <br>White Cushion Pompons  | <br>White Snapdragons      | <br>White Amaryllis          | <br>Lavender Cushion Pompons | <br>Red Disbuds         |                           |  |
| White LA Hybrid Lilies | <br>White LA Hybrid Lilies | <br>White Alstroemeria   | <br>White Stock           | <br>White Agapanthus      | <br>White Veronica          | <br>Yellow LA Hybrid Lilies | <br>Pink Larkspur      |                           |  |
| Salal Tips             | <br>Salal Tips            | <br>Israeli Ruscus      | <br>Myrtle               | <br>Pittosporum          | <br>Leatherleaf            | <br>Red Ilex Berries       | <br>Orange Hypericum  |                           |  |
| Dusty Miller           | <br>Dusty Miller          | <br>Seeded Eucalyptus   | <br>Snow On The Mountain | <br>Baby Blue Eucalyptus | <br>Variegated Pittosporum | <br>Christmas Greens       |                                                                                                            |                           |  |

## SUBSTITUTION GUIDANCE FOR L5508 & L5508R: Merry Days Bouquet

The overall color palette is red and green. Do not use colors other than red and green for the florals.



| Item                      | Variety Used                                                                                 | Good Substitution Options                                                                                  |                                                                                                               |                                                                                                                   |                                                                                                               | Poor Substitution Options                                                                                      |                                                                                                            |
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| Red Roses                 | <br>Freedom | <br>Red Spray Roses      | <br>Green Roses            | <br>Red & White Bi-Color Roses | <br>Red Illex Berries      | <br>Yellow Roses            | <br>Tie-Dyed Roses      |
| Red LA Hybrid Lilies      |             | <br>Red Amaryllis        | <br>Red Gerbera Daisies    | <br>Christmas Bush             | <br>Red Disbuds            | <br>Orange LA Hybrid Lilies | <br>Yellow Alstroemeria |
| Green Mini Hydrangea      |             | <br>Green Trick Dianthus | <br>Red Alstroemeria       | <br>Green Trachelium           | <br>Green Button Pompons   | <br>Blue Agapanthus         | <br>Pink Waxflower      |
| Salal Tips                |            | <br>Israeli Ruscus      | <br>Myrtle                | <br>Pittosporum               | <br>Leatherleaf           | <br>Oak Leaves – Waxed     | <br>Forsythia          |
| Seeded Eucalyptus         |           | <br>Christmas Bush     | <br>Snow On The Mountain | <br>Parvifolia Eucalyptus    | <br>Baby Blue Eucalyptus | <br>Blue Statice          | <br>Peach Hypericum   |
| Assorted Christmas Greens |           | No Substitutions                                                                                           |                                                                                                               |                                                                                                                   |                                                                                                               |                                                                                                                |                                                                                                            |

## SUBSTITUTION GUIDANCE FOR L5508 & L5508R: Merry Days Bouquet

The overall color palette is red and green. Do not use colors other than red and green for the florals.



| Item                      | Variety Used                                                                                 | Good Substitution Options                                                                                  |                                                                                                               |                                                                                                                   |                                                                                                               | Poor Substitution Options                                                                                      |                                                                                                            |
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| Red Roses                 | <br>Freedom | <br>Red Spray Roses      | <br>Green Roses            | <br>Red & White Bi-Color Roses | <br>Red Illex Berries      | <br>Yellow Roses            | <br>Tie-Dyed Roses      |
| Red LA Hybrid Lilies      |             | <br>Red Amaryllis        | <br>Red Gerbera Daisies    | <br>Christmas Bush             | <br>Red Disbuds            | <br>Orange LA Hybrid Lilies | <br>Yellow Alstroemeria |
| Green Mini Hydrangea      |             | <br>Green Trick Dianthus | <br>Red Alstroemeria       | <br>Green Trachelium           | <br>Green Button Pompons   | <br>Blue Agapanthus         | <br>Pink Waxflower      |
| Salal Tips                |            | <br>Israeli Ruscus      | <br>Myrtle                | <br>Pittosporum               | <br>Leatherleaf           | <br>Oak Leaves – Waxed     | <br>Forsythia          |
| Seeded Eucalyptus         |           | <br>Christmas Bush     | <br>Snow On The Mountain | <br>Parvifolia Eucalyptus    | <br>Baby Blue Eucalyptus | <br>Blue Statice          | <br>Peach Hypericum   |
| Assorted Christmas Greens |           | No Substitutions                                                                                           |                                                                                                               |                                                                                                                   |                                                                                                               |                                                                                                                |                                                                                                            |

SUBSTITUTION GUIDANCE FOR L5509 & L5509R: Evergreen Delight Bouquet

The overall color palette is red and white. If substituting with white roses, then lilies must be red. Do not use colors other than red and white for the florals.



| Item                      | Variety Used                                                                                 | Good Substitution Options                                                                                  |                                                                                                                   |                                                                                                             |                                                                                                         | Poor Substitution Options                                                                                      |                                                                                                          |
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| Red Roses                 | <br>Freedom | <br>Red Spray Roses      | <br>Red & White Bi-Color Roses | <br>Red Gerbera Daisies  | <br>White Roses      | <br>Yellow Daisy Pompons    | <br>Purple Stock      |
| Red Hypericum             |             | <br>Green Hypericum      | <br>Red Alstroemeria           | <br>Green Button Pompons | <br>Red Ilex Berries | <br>Purple Daisy Pompons    | <br>Blue Statice      |
| White LA Hybrid Lilies    |             | <br>Red LA Hybrid Lilies | <br>White Hydrangea            | <br>White Disbuds        | <br>White Stock      | <br>Orange LA Hybrid Lilies | <br>Pink Alstroemeria |
| Assorted Christmas Greens |            | No Substitutions                                                                                           |                                                                                                                   |                                                                                                             |                                                                                                         |                                                                                                                |                                                                                                          |



SUBSTITUTION GUIDANCE FOR L5509 & L5509R: Evergreen Delight Bouquet

The overall color palette is red and white. If substituting with white roses, then lilies must be red. Do not use colors other than red and white for the florals.



| Item                      | Variety Used                                                                                 | Good Substitution Options                                                                                  |                                                                                                                   |                                                                                                             |                                                                                                         | Poor Substitution Options                                                                                      |                                                                                                          |
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| Red Roses                 | <br>Freedom | <br>Red Spray Roses      | <br>Red & White Bi-Color Roses | <br>Red Gerbera Daisies  | <br>White Roses      | <br>Yellow Daisy Pompons    | <br>Purple Stock      |
| Red Hypericum             |             | <br>Green Hypericum      | <br>Red Alstroemeria           | <br>Green Button Pompons | <br>Red Ilex Berries | <br>Purple Daisy Pompons    | <br>Blue Statice      |
| White LA Hybrid Lilies    |             | <br>Red LA Hybrid Lilies | <br>White Hydrangea            | <br>White Disbuds        | <br>White Stock      | <br>Orange LA Hybrid Lilies | <br>Pink Alstroemeria |
| Assorted Christmas Greens |            | No Substitutions                                                                                           |                                                                                                                   |                                                                                                             |                                                                                                         |                                                                                                                |                                                                                                          |