



SUBSTITUTION GUIDANCE FOR 20-F4 (The FTD® SHADES OF AUTUMN BOUQUET)

This fall design is using bold colors of red, yellow and green. If you are codified for 20-F4 it is extremely important that you have the flowers on hand to fill and create this design as expected by the consumer to meet their expectations.



20-F4

Item	Variety used	Good Color/Flower Choice			Poor Color/Flower Choice	
Red Daisy Pom	Red Daisy Pom	Bronze Daisy Pom	Butterscotch Daisy Pom	Bronze Button Pom	Lavender Daisy Pom	Pink Carnation
Sunflower	Sunflower	Similar colored Sunflower	Yellow Gerbera with Black center	Yellow Pincushion Protea	Yellow Daisy Pom Pom	White Disbud Mum
Yellow Alstroemeria	Yellow Alstroemeria	Similar Yellow Alstroemeria	Yellow Daisy Pom	Yellow Mini Carnation	Purple Alstroemeria	Purple Iris
Green Button Pom	Green Button Pom	Green Novelty Poms	Green Mini Carnations	Green Hypericum	White Button Poms	Baby's Breath
Red Spray Rose	Red Spray Rose	Burgundy Spray Roses	Red Standard Roses	Burgundy Standard Rose	White Spray Roses	Hot Pink Rose