

FTD
THE FLOWER EXPERTS


FALL/WINTER 2010

## BUYER'S GUIDE

FALL FASCINATION

THE FTD ${ }^{*}$ YOU'RE SPECIAL ${ }^{\text {TM }}$ BOUQUET - F1 These eye-catching colors are perfect for fall. Sensational flared glass vase ( $6^{\prime \prime}$ dia $\times 6^{\prime \prime} h$ ) design grid, care card and FTD logo pic included.数 ( 6 dia. $\times 6 \%$ ), design grid, care card and FTD logo pic included.

September Codification Deadline: July 20, 2010 The Fall Collection will launch on FTD.com in August.
$\$ 83.88 \mathrm{ctn}$. of 12 ( $\$ 6.99$ ea.)
2 PLUS: $\$ 71.88$ ctn. of 12 ( $\$ 5.99$ ea.)
JN 1015

| FLORAL RECIPE | STANDARD | DELUXE | PREMIUM |
| :--- | :---: | :---: | :---: |
| Peach 40 cm Roses | 4 | 6 | 9 |
| Rust Asiatic Lily stems | 2 | 3 | 4 |
| Leatherleaf stems | 2 | 2 | 2 |
| Seeded Eucalyptus stems | $1 / 2$ | 1 | 1 |
| Salal stems | $1 / 2$ | 1 | 1 |
| SRPs | $\$ 39.99$ | $\$ 49.99$ | $\$ 59.99$ |
| Delivered SRPS | $\$ 49.99$ | $\$ 59.99$ | $\$ 69.99$ |



FTD' - THE FLOWER EXPERTS


F6 STANDARD
Delivered SRP $\$ 39.99$
$8^{\prime \prime \prime} \mathrm{H} \times 8^{\prime \prime} \mathrm{W}$
all-around arrangement


HI STANDARD
Delivered SRP $\$ 44.99$
$8^{\prime \prime} H \times 8^{\prime \prime} W$

BOUNTY OF BEAUTY
THE FTD BOUNTIFULTM BOUQUET - F2 BOUTIFUTM ROSE BOUQUET - FG THE FTD® BOO-QUET ${ }^{\oplus}$ - H1
Keepsake ceramic pumpkin is a harvest favorite, especially for autumn be codified for F2 and F6, but you must also purchase Halloween pics to codify for H . Pumpkin ( $41 / /{ }^{\prime \prime}$ dia. opening $\times 6^{\prime \prime}$ oh), lid pic, care
card and FTD logo pic included Shing card and FTD logo pic included. Shipping begins July 2010.
September Codification Deadline: July 20, 2010
The Fall Collection will launch on FTD.com in August.
$\$ 65.88$ ctn. of 12 ( $\$ 5.49$ ea.)
2 PLUS: $\$ 53.88$ ctn. of 12 ( $\$ 4.49$ ea.)
JN 1018
Halloween Pics
Ceramic. 12 each of 2 styles. $3^{\prime \prime} \mathrm{W} \times 2^{\prime \prime} \mathrm{H}$.
Ceramic. 12 each of 2 styles.
$\$ 16.50 \mathrm{ctn}$. of 24 ( $\$ 0.70$ ea.)
JN 101820

| F2 \& H1 FLORAL RECIPES | STANDARD | DELUXE | PREMIUM |
| :--- | :--- | :--- | :--- |
|  |  |  |  | | Orange 40 cm Roses |
| :--- | :--- |
| Orange Asiatic Lily stem | Orange Asiatic Lily stems Orange Alstroemeria stems Red Spray Rose stems Seeded Eucalyptus stems Red Glycerized Oak Leaf stems Floral Foam blocks Halloween Pics (H1 only) F2 SRPS F2 Delivered 11 SRPS H1 Delivered SRPS F6 FLORAL RECIPE Red 40 cm Roses Orange Spray Rose stems Seeded Eucalyptus stens Floral Foam blocks SRPS SRPS

Delivered SRPS


FALL IS IN THE AIR



## GRACEFUL GATHERINGS

THE FTD ${ }^{\circledR}$ AUTUMN SPLENDOR ${ }^{\circ}$ CENTERPIECE - F3 THE FTD ${ }^{\ominus}$ FALL HARVEST ${ }^{m}$ CENTERPIECE - F7
Sleek hand-stained wooden planter adds a modern touch to our
rich, harvest centerpieces. Planter $\left(9^{\prime \prime} w \times 6^{\prime \prime} \mathrm{d} \times 41 / 2^{\prime} h\right)$, hard PVC rich, harvest centerpieces. Planter ( $\left.9^{\prime \prime} w \times 6^{\prime \prime} d \times 41 /{ }^{\prime \prime} h\right)$, hard PVC liner, care card and FTD logo pic included. Must purchase planter
and required accessory sets (sold separately below) to codify for and required accessory sets (sold sep
F3 and F7. Shipping begins July 2010.
September Codification Deadline: July 20, 2010
The Fall Collection will launch on FTD.com in August.
$\$ 71.88$ ctn. of 12 ( $\$ 5.99$ ea.)
2 PLUS: $\$ 59.88$ ctn. of 12 ( $\$ 4.99$ ea.)
JN 1019
F3 ACCESSORY SET
Enough ribbon and candles to make 12 centerpieces.
$\$ 24.00 \mathrm{ctn}$. of 12 ( $\$ 2.00$ ea. set)
JN 101920
F7 ACCESSORY SET
Enough ribbon, berry pics, lotus pods and candles to make 12 centerpieces.
$\$ 66.0$ octn. of
$\$ 66.00 \mathrm{ctn}$. of 12 ( $\$ 5.50$ ea. set)
JN 101921

| F3 FLORAL RECIPE | STANDARD | DELUXE | PREMIUM |
| :---: | :---: | :---: | :---: |
| Red 40 cm Roses | 3 | 5 | 7 |
| Red Spray Rose stems | 2 | 3 | 4 |
| Orange Alstroemeria stems | 2 | 2 | 3 |
| Rust Asiatic Lily stems | 1 | 2 | 2 |
| Leatherleaf stems | 2 | 2 | 2 |
| Seeded Eucalyptus stems | 1 | 1 | 2 |
| Sienna Taper Candles | 2 | 2 | 2 |
| Flocked Ribbon | 1 | 1 | 1 |
| Floral Foam blocks | $2 / 3$ | $2 / 3$ | 2/3 |
| SRPS | \$44.99 | \$54.99 | \$64.99 |
| Delivered SRPS | \$54.99 | \$64.99 | \$74.99 |
| F7 FLORAL RECIPE | STANDARD | DELUXE | PREMIUM |
| White 40 cm Roses | 3 | 6 | 9 |
| Bells of Ireland stems | 3 | 4 | 5 |
| Leatherleaf stems | 2 | 2 | 2 |
| Variegated Pittosporum stems | 1 | 2 | 3 |
| Seeded Eucalyptus stems | 1 | 1 | 2 |
| Lotus Pods | 3 | 3 | 3 |
| Berry Pics | 2 | 2 | 2 |
| Green Taper Candles | 2 | 2 | 2 |
| Fall Harvest Ribbon | 1 | 1 | 1 |
| Floral Foam blocks | 2/3 | 2/3 | 2/3 |
| SRPS | \$49.99 | \$59.99 | \$69.99 |
| Delivered SRPS | \$59.99 | \$69.99 | \$79.99 |




## AUTUMN FIRE

THE FTD ${ }^{\circledR}$ GIVING THANKS ${ }^{\text {TM }}$ BOUQUET - F4 Fiery-hued flowers, including orange roses and both rust and
 $\left.9^{1 / 2} 2^{2 h}\right)$, care card and FTD logo pic included. Vase is also featured in $\mathrm{C8}$, you will automatically be codified for both arrangements. Shipping begins July 2010.
September Codification Deadline: July 20, 2010 The Fall Collection will launch on FTD.com in August.
$\$ 83.88$ ctn. of 12 ( $\$ 6.99$ ea.)
2 PLUS: $\$ 71.88$ ctn. of 12 ( $\$ 5.99$ ea.)
JN 1020

| FLORAL RECIPE | STANDARD | DELUXE | PREMIUM |
| :--- | :--- | :--- | :--- | Orange 40 cm Roses Red Hypericum Berry stems Rust Asiatic Lily stems Orange Asiatic Lily stems Israeli Ruscus stems SRPS Delivered SRPS


| 5 | 7 | 9 |
| :---: | :---: | :---: |
| 3 | 4 | 5 |
| 2 | 3 | 4 |
| 2 | 2 | 3 |
| 3 | 3 | 4 |
| $\mathbf{\$ 5 9 . 9 9}$ | $\mathbf{\$ 6 9 . 9 9}$ | $\mathbf{\$ 8 9 . 9 9}$ |
| $\mathbf{\$ 6 9 . 9 9}$ | $\mathbf{\$ 7 9 . 9 9}$ | $\mathbf{\$ 9 9 . 9 9}$ |



## RESPLENDENT ROSES

THE BETTER HOMES AND GARDENS SUNSHINE RICHES ${ }^{\text {TM }}$ BOUQUET PRESENTED BY FTD® - F5
Exclusively for Better Homes and Gardens. Roses in three different rich autumn shades are brought together in a footed glass vase to offer a
dazzling celebration of harvest beauty. Vase ( $4 / /^{\prime \prime}$ dia. opening $\times 9^{\prime \prime} \mathrm{h}$, care card and FTD logo pic included. Shipping begins July 2010.
September Codification Deadline: July 20, 2010
The Fall Collection will launch on FTD.com in August.
2 PLUS: $\$ 83.88$ ctn. of 12 ( $\$ 6.99$ ea.)
JN 1036

| FLORAL RECIPE | STANDARD | DELUXE | PREMIUM |
| :--- | :--- | :--- | :--- | | Safari Sunset Leucadendron stems | 4 | 6 | 7 |
| :--- | :--- | :--- | :--- | :--- | Red Hypericum Berry stems SRPS

Delivered SRPS

| 2 |  |
| :---: | :---: |
|  | $\$ 59.99$ |
| 699.9 |  |


| 974.99 |
| :--- |

9.99


THE BETTER HOMES AND GARDENS SILVER TIDINGS ${ }^{\text {TM }}$ BOUQUET PRESENTED BY FTD ${ }^{\circ}$ - C1
Exclusively for Better Homes and Gardens. Shining ceramic metallic vase adds festive elegance to this arrangement bursting with traditional
holiday charms. Red roses, holly and greens are topped by a festive red cardinal and bow. Vase ( 5 " $w \times 61 / 2^{\prime \prime} h$ ), accessory set (enough cardinals, pinecones, branches and ribbon to make 12 bouquets), care card and FTD logo pic included. Shipping begins September 2010. September Codification Deadline: July 20, 2010
$\$ 101.88 \mathrm{ctn}$. of 12 (vase $\$ 5.99$ - accessory set $\$ 2.50$ ea.) 2 PLUS: $\$ 89.88$ ctn. of 12 (vase $\$ 4.99$ ~ accessory set $\$ 2.50$ ea.) JN 1021

| FLORAL RECIPE | STANDARD | DELUXE | PREMIUM |
| :--- | :---: | :---: | :---: |
| Red 40 cm Roses | 4 | 6 | 10 |
| Assorted Christmas Greens | $\times$ | $\times$ | $\times$ |
| Variegated Holly | $\times$ | $\times$ | $\times$ |
| Salal stems | 1 | 1 | 2 |
| Iced Branches | 5 | 5 | 5 |
| Silver Pinecone Pics | 3 | 3 | 3 |
| Cardinals | 1 | 3 | 3 |
| Red Ribbon | 1 | 1 | 1 |
| SRPS | $\$ 39.99$ | $\$ 49.99$ | $\$ 59.99$ |
| Delivered SRPS | $\$ 49.99$ | $\$ 59.99$ | $\$ 69.99$ |



MERRY \& MEMORABLE

THE FTD® HOLIDAY CHEER ${ }^{\text {TM }}$ BOUQUET - C2 In a red and gold ceramic drum, this joyful bouquet of lovely red roses, red spray roses, white cushion poms and Christmas greens will make holiday hearts beat faster. The drum will be cherished for many years to come. Drum ( $5^{\prime \prime}$ dia. $\times 5^{\prime \prime} h$ ), accessory set (enough drum pics and ribbo to make 12 bouquets), care card and FTD logo pic included.
September Codification Deadline: July 20, 2010
$\$ 83.88$ ctn. of 12 (drum $\$ 5.99$ ~ accessory set $\$ 1.00$ ea.)
2 PLUS: $\$ 71.88$ ctn. of 12 (drum $\$ 4.99$ ~ accessory set $\$ 1.00$ ea.)
JN 1022
FLORAL RECIPE

| Red 40 atal | STANDARD | DELUXE | PREMIU |
| :--- | :--- | :--- | :--- |


| Red 40 cm Roses |
| :--- |
| Red Spray Rose |

Red Spray Rose stems hite Cushion Pompon ster Assorted Christmas Greens rum Pics
Gold-Edged Red Ribbon
Floral Foam blocks
SRPS
Delivered SRPS

| 3 | 6 | 8 |
| :---: | :---: | :---: |
| 1 | 2 | 4 |
| 1 | 2 | 3 |
| $x$ | $\times$ | $\times$ |
| 1 | 1 | 1 |
| 1 | 1 | 1 |
| $1 / 3$ | $1 / 3$ | $1 / 3$ |
| $\$ 29.99$ | $\$ 39.99$ | $\$ 99.99$ |
| $\$ 39.99$ | $\$ 49.99$ | $\$ 59.99$ |




## HOLIDAY STAR

THE FTD® HOLIDAY CELEBRATIONS CENTERPIECE - C3
Beautifully festive and topped by a golden star tree topper, this dazzling combination of red roses, variegated holly and Christmas greens shines bright with holiday spirit. The tree topper will be used set (enough glass balls and ribbon to make 12 centerpieces), care card and FTD logo pic included. Shipping begins september 2010. September Codification Deadline: July 20, 2010
$\$ 94.08 \mathrm{ctn}$. of 12 (star set $\$ 6.49$ ~ accessory set $\$ 1.35$ ea.)
2 PLUS: $\$ 82.08$ ctn. of 12 (star set $\$ 5.49$ ~ accessory set $\$ 1.35$ ea.) JN 1023

| FLORAL RECIPE | STANDARD | DELUXE | PREMIUM |
| :--- | :---: | :---: | :---: |
| Red 40 cm Roses | 5 | 9 | 12 |
| Red Spray Rose stems | 3 | 4 | 5 |
| Assorted Christmas Greens | $\times$ | $\times$ | $\times$ |
| Variegated Holly | $\times$ | $\times$ | $\times$ |
| Salal stems (painted gold) | 1 | 1 | 1 |
| Shiny Red 50mm Glass Balls | 3 | 3 | 3 |
| Gold-Edged Red Ribbon | 1 | 1 | 1 |
| Floral Foam blocks | $2 / 3$ | $2 / 3$ | $2 / 3$ |
| SRPS | $\$ 44.99$ | $\$ 54.99$ | $\$ 64.99$ |
| Delivered SRPS | $\$ 54.99$ | $\$ 64.99$ | $\$ 74.99$ |



## DASHING DISPLAY



THE FTD® SEASON'S GREETINGSTM BOUQUET - C4 Our ceramic sleigh is adorned with a delicate gold and holly pattern. It is loaded with beauty and joy and will be cherished as a holiday keepsake. Red roses and white cushion poms shine among Christmas greens and (enough glass balls and ribbon to make 12 bouquets), care card and FTD logo pic included. Shipping begins September 2010. September Codification Deadline: July 20, 2010 $\$ 113.88 \mathrm{ctn}$. of 12 (sleigh $\$ 7.99$ ~ accessory set $\$ 1.50$ ea.) 2 PLUS: $\$ 101.88$ ctn. of 12 (sleigh $\$ 6.99$ ~ accessory set $\$ 1.50$ ea.) JN 1024

| FLORAL RECIPE | STANDARD | DELUXE | PREMIUM |
| :--- | :---: | :---: | :---: |
| Red 40 cm Roses | 3 | 6 | 9 |
| Red Spray Rose stems | 1 | 2 | 3 |
| White Cushion Pompon stems | 1 | 2 | 3 |
| Assorted Christmas Greens | $\times$ | $\times$ | $\times$ |
| Variegated Holly | $\times$ | $\times$ | $\times$ |
| Assorted 30mm Glass Balls | 6 | 6 | 6 |
| Red Ribbon | 1 | 1 | 1 |
| Floral Foam blocks | $2 / 3$ | $2 / 3$ | $2 / 3$ |
| SRPS | $\$ 39.99$ | $\$ 49.99$ | $\$ 59.99$ |
| Delivered SRPS | $\$ 49.99$ | $\$ 59.99$ | $\$ 69.99$ |




ALL THAT GLITTERS

THE FTD ${ }^{\circledR}$ HOLIDAY TRADITIONS ${ }^{\text {TM }}$ CENTERPIECE- C5 THE FTD® HOLIDAY ELEGANCE"' BOUQUET - C10 Utterly elegant gold ceramic vase provides a shining platform for
our magnificent holiday arrangements. Vase ( $5^{1} / 2^{\prime \prime}$ dia. opening $\times 6^{\prime \prime} h$ ) our magnificent holiday arrangements. Vase ( $51 / /^{\prime \prime}$ dia. opening $\times 6^{\prime \prime} \mathrm{h}$,
care card and FTD logo pic included. Also includes enough apples, pinecones, ribbon and candles to make nine C 5 centerpieces and enough pinecones and cording to make three C10 centerpieces. You will automatically be codified for both arrangements.
Shipping begins September 2010.
September Codification Deadline: July 20, 2010
$\$ 111.78 \mathrm{ctn}$. of 12
(vase $\$ 5.99 \sim$ C5
 PLUS: $\$ 99.78 \mathrm{ctn}$. of 12
vase $\$ 4.99 \sim \mathrm{C} 5$ set $\$ 4.10$
JN 1025

| C5 FLORAL RECIPE | STANDARD | DELUXE | PREMIUM |
| :---: | :---: | :---: | :---: |
| Red 40 cm Roses | 3 | 6 | 9 |
| Red Spray Rose stems | 1 | 2 | 3 |
| Assorted Christmas Greens | $\times$ | $\times$ | $\times$ |
| Variegated Holly | $\times$ | $\times$ | $\times$ |
| Red Taper Candles | 3 | 3 | 3 |
| Gold Pinecone Pics | 3 | 3 | 3 |
| Apples | 2 | 2 | 2 |
| Gold-Edged Burgundy Wired Ribbon | 1 | 1 | 1 |
| Floral Foam blocks | 1/3 | 1/3 | 1/3 |
| SRPS | \$39.99 | \$49.99 | \$59.99 |
| Delivered SRPS | \$49.99 | \$59.99 | \$69.99 |
| C10 FLORAL RECIPE | STANDARD | DELUXE | PREMIUM |
| White 40 cm Roses | 5 | 7 | 10 |
| White Cushion Pompon stems | 2 | 3 | 4 |
| White Asiatic Lily stems | 1 | 2 | 3 |
| Assorted Christmas Greens | $\times$ | $\times$ | $\times$ |
| Myrtle stems (painted gold) | 1 | 1 | 1 |
| Gold Pinecone Pics | 2 | 2 | 2 |
| Gold Cording | 1 | 1 | 1 |
| SRPS | \$39.99 | \$49.99 | \$62.99 |
| Delivered SRPS | \$49.99 | \$59.99 | \$72.99 |




## WINTER WONDERLAND

THE BETTER HOMES AND GARDENS HOLIDAY ROSE BOUQUET PRESENTED BY FTD - C6 Exclusively for Better Homes and Gardens. All manner of festive greens make gorgeous red roses shine all the brighter. Clear glass ooted cylinder vase is the ideal vessel for a bouquet brimming with holiday beauty. Vase ( $5 / 2^{\prime \prime}$ dia. opening $\times 10^{\prime \prime} \mathrm{h}$ ), care card and FTD logo pic included. Accessory set includes enough pinecones and ribbon to make 12 bouquets. Shipping begins September 2010. September Codification Deadline: July 20, 2010
$\$ 98.28$ ctn. of 12 (vase $\$ 6.99$ ~ accessory set $\$ 1.20$ ea.)
PLUS: $\$ 86.28$ ctn. of 12 (vase $\$ 5.99$ ~ accessory set $\$ 1.20$ ea.) JN 1026

| FLORAL RECIPE | STANDARD | DELUXE | PREMIUM |
| :--- | :---: | :---: | :---: |
| Red 40 cm Roses | 6 | 12 | 18 |
| Baby Blue Eucalyptus stems | 3 | 3 | 3 |
| Assorted Christmas Greens | $\times$ | $\times$ | $\times$ |
| Variegated Holly | $\times$ | $\times$ | $\times$ |
| Silver Pinecone Pics | 3 | 3 | 3 |
| Red Flocked Ribbon (yds.) | 1 | 1 | 1 |
| SRPS | $\mathbf{\$ 4 9 . 9 9}$ | $\mathbf{\$ 5 9 . 9 9}$ | $\mathbf{\$ 6 9 . 9 9}$ |
| Delivered SRPS | $\mathbf{\$ 5 9 . 9 9}$ | $\mathbf{\$ 6 9 . 9 9}$ | $\mathbf{\$ 7 9 . 9 9}$ |





## BRIGHT WISHES

THE FTD ${ }^{\ominus}$ HOLIDAY WISHES ${ }^{\text {TM }}$ BOUQUET - C8
A clear, sculpted glass vase is the ideal vessel for this stunning crimson roses agains $\left(51 / 2^{\prime \prime} \mathrm{w} \times 3^{3} / 4^{\prime \prime d} \times 9 / 2^{\prime \prime} \mathrm{h}\right.$ ), care card and FTD logo pic included. Also featured as $\mathrm{F4}$, you will automatically be codified for both arrangements. Multipl uses extend the selling season! Shipping begins September 2010.
September Codification Deadline: July 20, 2010
$\$ 83.88 \mathrm{ctn}$. of 12 ( $\$ 6.99$ ea.)
2 PLUS: $\$ 71.88 \mathrm{ctn}$. of 12 ( $\$ 5.99$ ea.)

| FLORAL RECIPE | STANDARD | DELUXE | PREMIUM |
| :--- | :---: | :---: | :---: |
| Red 40 cm Roses | 6 | 9 | 12 |
| White Oriental Lily stems | 2 | 3 | 4 |
| Assorted Christmas Greens | $\times$ | $\times$ | $\times$ |
| Variegated Holly | $\times$ | $\times$ | $\times$ |
| SRPS | $\$ 49.99$ | $\$ 62.99$ | $\$ 74.99$ |




## SPIRITED PRESENTS

THE FTD ${ }^{\circledR}$ HOLIDAY SURPRISE ${ }^{\text {M }}$ BOUQUET - C11 An exuberant gift for the holidays. The bouquet is nestled in (4"W $\times 3^{\prime \prime} \times$ G" $^{\prime}$ ) FTD logo pic included. Shipping begins September 2010
September Codification Deadline: July 20, 2010
$\$ 74.28$ ctn. of 12 ( $\$ 6.19$ ea. set)
PLUS: $\$ 62.28$ ctn. of 12 ( $\$ 5.19$ ea. set)

| C11 FLORAL RECIPE | STANDARD | DELUXE | PREMIUM |
| :--- | :--- | :--- | :--- | Red Spray Rose stems

White Cushion Pompon stem White Alstroemeria stems Red Mini Carnation stems Assorted Christmas Greens Candy Canes

| Candy Cane Striped Ribbon (yds.) | 2 | 2 | 2 |
| :--- | :---: | :---: | :---: |
| Floral Foam blocks | $1 / 3$ | $1 / 3$ | $1 / 3$ |
| SRPS | $\$ 29.99$ | $\$ 39.99$ | $\$ 49.99$ |

THE FTD ${ }^{\ominus}$ POINSETTIA PLANTER - C12
Candy cane striped ceramic planter is the perfect complement to the all-time holiday favorite - the precious poinsettia. It's just not
Christmas without it! Planter ( $\left(8^{3} / 4^{\prime \prime}\right.$ dia. $\times 7^{\prime \prime}$ opening $\left.\times 5 / 5^{\prime \prime h}\right)$, care Christmas without it Planter $\left(8^{3 / 4}{ }^{4}\right.$ dia. $\times 7$ opening $\times 5 /{ }^{\prime \prime h} h$, care
card and FTD logo pic included. Shipping begins Sepember 2010 . September Codification Deadline: July 20, 2010
$\$ 89.88$ ctn. of 12 ( $\$ 7.49$ ea.)
2 PLUS: $\$ 77.88$ ctn. of 12 ( $\$ 6.49$ ea.)
2 PLUS:
JN 0928

| C12 FLORAL RECIPE |  |
| :--- | :---: |
| Red $6^{\prime \prime}$ Poinsettia plant | 1 |
| SRPS | $\$ 39.99$ |
| Delivered SRPS | $\$ 99.99$ |



MP 30 Call 18007674000 or visit www.ftdi.com Flowers available at: www.FTDFlowerExchange.com

FALL COMBO PACK FROM FTD


The FTD ${ }^{*}$ You're Special ${ }^{\text {Tm }}$ Bouquet (F1)
JN 1028
Includes 6 pieces each (24 pieces total) \$179.99 • Codification Deadline July 20, 2010 • Shipping begins July 2010

CHRISTMAS COMBO PACKFROM FTD


JN 1029
Includes 6 pieces each (30 pieces total) \$265.99 • Codification Deadline July 20, 2010 • Shipping begins September 2010


The FTD ${ }^{\circ}$ Giving Thanks ${ }^{\text {TM }}$ Bouquet (F4)


The Better Homes and Gardens Sunshine Riches ${ }^{T M}$
Bouquet Presented by FTD


The FTD Season's Greetings"
Bouquet (C4)
Bouquet (C4)


RADIANT REGARDS

THE FTD® PICK-ME-UP® BOUQUET - PIC
Bright roses and colorful gerbera daisies sparkle with wishes of hope and good cheer in our tall glass vase accented with gold. The vase adds a touch of elegance to everyday bouquets or special occasion arrangements. Vase ( $31 / 2^{\prime \prime}$ dia. $\times 7$ " $h$ ), care card and FTD logo pic included. Immediate shipping available. This bouquet will be on TD.com starting in June.
September Codification Deadline: July 20, 2010
$\$ 83.88 \mathrm{ctn}$. of 12 ( $\$ 6.99$ ea.)
PLUS: $\$ 71.88$ ctn. of 12 ( $\$ 5.99$ ea)
JN 1040

| FLORAL RECIPE | STANDARD | DELUXE | PREMIUM |
| :--- | :---: | :---: | :---: |
| Assorted Bright 40 cm Roses | 6 | 9 | 12 |
| Assorted Gerbera Daisy stems | 3 | 5 | 7 |
| Solidago stems | 1 | 2 | 3 |
| Israeli Ruscus stems | 2 | 2 | 2 |
| Leatherleaf stems | 2 | 2 | 2 |
| SRPS | $\$ 39.99$ | $\$ 49.99$ | $\$ 59.99$ |
| Delivered SRPS | $\mathbf{\$ 4 9 . 9 9}$ | $\mathbf{\$ 5 9 . 9 9}$ | $\mathbf{\$ 6 9 . 9 9}$ |

CAPTIVATING COLOR
THE FTD® SO IN LOVE ${ }^{\text {TM }}$ BOUQUET - SIL
A clear handcrafted oval vase that features a design of simple, yet
stunning elegance and oval handcut accents. This is a romantic stunning elegance and oval handcut accents. This is a romantic gift
suitable for use all year-round no matter what the occasion. Vase suitable for use all year-round, no matter what the occasion. Vase
$\left(8^{\prime \prime} \mathrm{w} \times \mathrm{3}^{\prime} / 2^{\prime \prime} \times 8^{\prime \prime} \mathrm{h}\right)$, care card and FTD logo pic included. Immediate shipping available. This bouquet will be on FTD.com starting in June. September Codification Deadline: July 20, 2010
$\$ 95.88 \mathrm{ctn}$. of 12 ( $\$ 7.99$ ea.)
2 PLUS: $\$ 83.88$ ctn. of 12 ( $\$ 6.99$ ea.)
FLORAL RECIPE STANDARD DELUXE PREMIUM

| lris stems | 7 | 10 | 13 |
| :--- | :---: | :---: | :---: |
| Red 40 cm Roses | 6 | 9 | 12 |
| Israeli Ruscus stems | 3 | 3 | 3 |
| Variegated Pittosporum stems | 1 | 1 | 1 |
| SRPS | $\mathbf{\$ 4 9 . 9 9}$ | $\mathbf{\$ 5 9 . 9 9}$ | $\mathbf{\$ 6 9 . 9 9}$ |
| Delivered SRPS | $\mathbf{\$ 5 9 . 9 9}$ | $\mathbf{\$ 6 9 . 9 9}$ | $\mathbf{\$ 7 9 . 9 9}$ |




## FOR VERY SPECIAL OCCASIONS




解 Elegant clear glass vase with silver band is simply gorgeous 83.88 ctn . of 12 ( $\$ 6.99$ ea)
$\$ 83.88$ ctn. of 12 ( $\$ 6.99$ ea.)
2 PLUS: $\$ 71.88$ ctn. of 12 ( $\$ 5.99$ ea.)
JN 0955
64.99 DELIVERED SRP

HE FTD® PURE REFLECTIONS"' BOUQUET - PUR Clear glass vase with gold band is elegant, modern and suitable Clear glass vase with gold band is elegant,
for use all year long. $4^{1 / 44^{\prime}}$ dia. opening $\times 4^{\prime \prime} h$.
71.88 ctn . of 12 ( $\$ 5.99$
\$71.88 ctn. of 12 ( $\$ 5.99$ ea.)
2 PLUS: $\$ 59.88$ ctn. of 12 ( $\$ 4.99$ ea.)
JN 0975
$\$ 49.99$ DELIVERED SRP

THE FTD® ANNIVERSARY BOUQUET - ANV
Lustrous handcut glass vase. 4" dia. $\times 7$ "h.
$\$ 83.88 \mathrm{ctn}$ of 12 ( $\$ 6.99$ ea)
2 PLUS: $\$ 71.88$ ctn. of 12 ( $\$ 5.99$ ea.)
JN 0854
\$59.99 DELIVERED SRP

THE FTD® LOVE AND ROMANCE" BOUQUET - LOV Contemporary ceramic vase makes a perfect romantic keepsake. ont emporary
$\$ 59.88$ ctn. of 12 ( $\$ 4.99$ ea)
PLUS: $\$ 47.88$ ctn. of 12 ( $\$ 3.99$ ea.)
JN O872
$\$ 46.99$ DELIVERED SRP

FOR THAT SPECIAL SOMEONE


THE FTD ${ }^{*}$ COMPLETE HAPPINESS ${ }^{m}$ BOUQUET - HAP Olive green glass vase is a perfect base for this uplifting bouquet
$31 / 4^{\prime \prime}$ dia. opening $\times 6^{\prime \prime} \mathrm{h}$. $31 / 4^{\prime \prime}$ dia. opening $\times 6^{\prime \prime} \mathrm{h}$.
$\$ 77.88 \mathrm{ctn}$. of 12 ( $\$ 6.49$ ea.)
2 PLUS: $\$ 65.88$ ctn. of 12 ( $\$ 5.49$ ea.)
\$42.99 DELIVERED SRP


THE FTD* THANK YOU BOUQUET - TYN Cute ceramic "Thank You" vase is irresistible. $4^{\prime \prime}$ dia. opening $\times 6^{\prime \prime} h$.
$\$ 65.88$ ctn. of 12 ( $\$ 5.49$ ea.)
2 PLUS: $\$ 53.88$ ctn. of 12 ( $\$ 4.49$ ea.)
JN 0940
\$39.99 DELIVERED SRP


THE FTD* BECAUSE YOU'RE SPECIAL' BOUQUET-BYS
Green translucent glass vase with elegant beads. Green translucent glass
$4^{\prime \prime}$ dia. opening $\times 5 / 4^{4}$ h.
$\$ 71.88 \mathrm{ctn}$. of 12 ( $\$ 5.99$ ea)
2 PLUS: $\$ 59.88$ ctn. of 12 ( $\$ 4.99$ ea.)
\$42.99 DELIVERED SRP


THE FTD* CELEBRATION BOUQUET - CEL Modern shape and fun patterns make this ceramic vase a standout. $4^{4}$ dia. opening $\times 4^{\prime \prime} \mathrm{h}$.
$\$ 65.88 \mathrm{ctn}$. of 12 ( $\$ 5.49$ ea.)
2 PLUS: $\$ 53.88$ ctn. of 12 ( $\$ 4.49$ ea.)
2 PLUS: $\$ 53.88 \mathrm{ctn}$. of 12
JN 0972
\$44.99 DELIVERED SRP

THE FTD* SWEET DREAMS* BOUQUET
THE FTD ${ }^{\text {SWEET DREAMS® }}$
GIRL-SWG BOY
BOY
Ceramic vases with baby footprints. $41 / 2^{\prime \prime}$ dia. $\times 4^{\prime \prime h}$.
$\$ 59.88$ ctn. of 12 ( $\$ 4.99$ ea.)
2 PLUS: $\$ 47.88$ ctn. of 12 ( $\$ 3.99$ ea.)
JN 0871 - GIRL JN 0870 - BOY
\$39.99 DELIVERED SRP


THE FTD® THINKING OF YOU" BOUQUET - THU
Richly colored purple glass vase is a terrific shape for floral design.
Design grid included. $5 / 2^{\prime \prime}$ dia. opening $\times 6$ "h. Design grid included. $5 / 2^{4}$ dia. opening $\times 6 \mathrm{~h}$.
$\$ 83.88$ ctn. of 12 ( $\$ 6.99$ ea.)
LUS: \$71.88 ctn. of 12 ( $\$ 5.99$ ea.)
\$49.99 DELIVERED SRP


THE FTD* FAITHFUL BLESSINGS BOUQUET - FB
White ceramic vase emblazoned with a
metallic-look cross. $31 / 4^{11}$ sq. opening $\times 6^{7 / 8^{\prime \prime} h}$,
metalic-look cross. $3 / 4$ sq. opening $\times 6 /$
65.88 ctn. of 12 ( $\$ 5.49$ ea.)

2 PLUS: $\$ 53.88$ ctn. of 12 ( $\$ 4.49$ ea.)
\$59.99 DELIVERED SRP


THE FTD* COMFORT PLANTER - CP
eramic planter with "Comfort" satin ribbon. " dia. $\times 6^{\prime \prime} \mathrm{h}$.
$\$ 89.88 \mathrm{ctn}$. of 12 ( $\$ 7.49$ ea.)
2 PLUS: $\$ 77.88$ ctn. of 12 ( $\$ 6.49$ ea.) JN 0685
$\$ 42.99$ DELIVERED SRP

ADD A LITTLE SOMETHING EXTRA


## EXCLUSIVE FTD 100 YEAR

## ANNIVERSARY COLLECTIBLES

 BE A PART OF HISTORY!Show your FTD pride when you display the black and gold Mercury Man logo commemorating the monumental centennial celebration.
Supplies are limited, so order your exclusive collectibles today!

## EVERYDAY COMBO PACKS FROM FTD

## EVERYDAY COMBO PACK \#1-JN 0998

 Bouquet (FB)

The FTD ${ }^{\circ}$ Faithful Blessings ${ }^{\text {TM }}$
Bouquet (FB)


## EVERYDAY COMBO PACK \#2 - JN 0999

 \$169.99 ~ 6 of each


The FTD* Simple Elegance ${ }^{\text {TM }}$ The FTD ${ }^{*}$ Comfort Planter Bouquet (ELE)


BABY COMBO PACK - JN 0873
\$65.88 ~ 6 of each


The FTD* Sweet Dreams® Bouquet-Boy (SWB)


"OPEN" NEON SIGN Make sure your customers know that you are open for business from up to

FLOOR MAT
Mat is constructed of
closed-cell PVC sponge and is ideal for
the entryway in your shop.



BLACK MENS' \& LADIES' TWILL SHIRT BLACK MENS' \& LADIES' TWILL SHIR
4.5 oz. $55 / 45$ poly/cooton shirt with back box pleat and adjustabte cuff.
Available in long and short sleeve. Available in long and short sleeve.


11" BLACK STATIC CLING DECAL Displaying the FTD logo in your
storefront lets customers storefront lets customers know you
are a quality flower expert.

clock
This 16" round clock is a perfect
adddition to your design area
or showroom.
or showroom.


BLACK 30 " BIB APRON 7 oz. $65 / 35$ poly/cotton with two wer pockets. Adjustable neck strap. One size fits most.


BANNER
$3^{\prime}$ 'viny 1 banner is pef

## 3-STEP EASY ORDER AND CONFIRMATION PROCESS

1 call 1-800-767-4000 or order online at
www.ftdi.com/membermarketing/imprin

2 RECEIVE CONFIRMATION
$1-2$ business days by fax
$3-5$ business days by mail
3-5 business days by mail
Rush Orders will not be confirmed unless custom pricing or custom offers are requested

3 AS A REMINDER...CONFIRMATION PROCESS: You will receive a confirmation of quantity ordered and your
imprint/logo by fax within $1-2$ business days of your order ( $3-5$ business days by mail). Please sign and send the confirmation back within 7 BUSINESS DAYS (or date indicated on confirmation). If you do not sign and return your confirmation by the date indicated, your order will be released to our print department. FTD will not be held responsible for any typographical or quantity errors resulting from your confirmation not being signed and cancelled, it MUST be cancelled on or before the date indicated on your confirmation. FTD will NOT issue credit for your imprint order if not cancelled on or before date indicated.

ORDERING IS EASY

- Decide what you want your Shop Imprint to say. You get a . My Shop" logo art ready
et us know if you have a Custom Order such as Custom Prices for Everyday Stuffers.
If you have a Custom Offer for postcards, please have it ready when you call.

ARRIVAL TIME \& RUSH ORDERS Standard processing is 4-6 weeks (plus shipping time) for imprinted items and $3-5$ working days (plus shipping time) for blank items. Rush orders are available if you desire your products sooner than normal. A $\$ 30$ rush fee will apply and shipping will be charged at the actual freight rate. Rush orders are subject to individual item shipping schedules and cannot be confirmed in writing. Next-day delivery is not available.

## MARKETING MATERIAL

## 2011 DATE BOOK

## MARKETING TIPS

- Use them as giveaways at your holiday open house

Use as an incentive with your local customers
Share with clients and members of local businesses - Perfectly sized to fit in a purse

2011 DATE BOOK PRICES (PER PIECE)

| QUANTITY | IMPRINT | BLANK |
| :--- | :---: | :---: |
| $100-300$ | $\$ 0.69$ | $\$ 0.64$ |
| $400-900$ | $\$ 0.64$ | $\$ 0.59$ |
| $1,000-4,900$ | $\$ 0.59$ | $\$ 0.54$ |
| 5,000 \& UP | $\$ 0.54$ | $\$ 0.49$ |

NOTE: Shipping begins $09 / 07 / 10$. Minimum order size is 100 . Orders must
be in increments of 100 . Imprint and blank orders must senarately se in mirementsontio. mprint and buat separately meet

FTD


(Cover, Folded Size:
$\left.8 / z^{\prime \prime} \times 100^{\prime} \mathrm{a}^{\prime \prime}\right)$

Jur 2011 wall calendar design bursts into bloom he FTD Floral Selections Guide and places your business name and contact information right at their fingertips.




## 2011 WALL CALENDAR

## MARKETING TIPS:

Display them on your counter in the display easel Use them as giveaways at your holiday
promotional events
Mail them as holiday thank you's to enhance your relationships with VIP customers
Distribute them to corporate lobbies, local businesses, church groups, hospitals, bridal shows and other high-traffic areas to gain wide exposure for your business
Available in French


FREE display easel with your initial 201 wall calendar order
The prominent and professional way to
present your 2011 wall calendars and business
card magnets. Additiona card magnets. Ad
easels available.
$\$ 12.45 \mathrm{ctn}$. of 5 ( $\$ 2.49$ ea.)

(Display Easel Size: 8\%" ${ }^{510^{\prime} z^{\prime \prime} \text { ") }}$

## 2011 WALL CALENDAR PRICES (PER PIECE)

| QUANTITY | IMPRINT | BLANK |
| :--- | :---: | :---: |
| $100-300$ | $\$ 0.99$ | $\$ 0.94$ |
| $40-900$ | $\$ 0.94$ | $\$ 0.89$ |
| $1,000-4,900$ | $\$ 0.89$ | $\$ 0.84$ |
| $5,000 \&$ UP | $\$ 0.84$ | $\$ 0.79$ |

NOTE: Shipping begins $09 / 07 / 10$. Minimum order size is 100 . Orders must be
oincrements of 100 . Imprint and blank orders must separately meet the Increments of fios. Imprint and dlank orders must separately meet

2011 WALL CALENDAR ENVELOPE PRICES (PER PIECE)

| QUANTITY | IMPRINT | BLANK |
| :--- | :---: | :---: |
| 100 | $\$ 0.20$ | $\$ 0.15$ |
| 200 \& UP | $\$ 0.18$ | $\$ 0.14$ |

NoTE: Shipping begins 09/07/10. Minimum order size is 100. Orders

FALL/WINTER
HOLIDAY
STATEMENT STUFFERS

MARKETING TIPS:

- Attach one to each outgoing order and enjoy increased sales
- Slip them into your billing statements-they're the perfect size
- Keep a stack on your counter to spark impulse sale

| QUANTITY | CUSTOM OR FTD PRICES \& IMPRINT | IMPRINT | BLANK |
| :---: | :---: | :---: | :---: |
| 500-900 | \$10.99 | \$8.99 | \$6.99 |
| 1,000-4,900 | \$8.99 | \$5.99 | \$4.99 |
| 5,000 \& UP | \$6.99 | \$4.99 | \$3.99 |

## Fis





2010 FALL/WINTER HOLIDAY STUFFER SRPS

| ITEM | FTD SRPS* | WRITE YOUR CUSTOM PRICE BELOW |
| :---: | :---: | :---: |
| FALL (F1) | \$39.99 |  |
| FALL (F2) | \$29.99 |  |
| FALL (F6) | \$29.99 |  |
| FALL (F3) | \$44.99 |  |
| FALL (F7) | \$49.99 |  |
| FALL (F4) | \$59.99 |  |
| FALL (F5) | \$59.99 |  |
| CHRISTMAS (C1) | \$39.99 |  |
| CHRISTMAS (C2) | \$29.99 |  |
| CHRISTMAS (C3) | \$44.99 |  |
| CHRISTMAS (C4) | \$39.99 |  |
| CHRISTMAS (C5) | \$39.99 |  |
| CHRISTMAS (C10) | \$39.99 |  |
| CHRISTMAS (C6) | \$49.99 |  |
| CHRISTMAS (C7) | \$39.99 |  |
| CHRISTMAS (C8) | \$49.99 |  |

MIX 'N MATCH
EVERYDAY
STATEMENT STUFFERS

## MARKETING TIPS:

- Slip them in with customer billing statements - Attach two or three to outgoing orders
- Leave a bunch on the counter for impulse sales

SAVE 50\%!
EVERYDAY STUFFER PRICES (PER 100)

| QUANTITY | CUSTOM OR FTD PRICES \& IMPRINT |  | IMPRINT | BLANK |
| :---: | :---: | :---: | :---: | :---: |
| 500-900 | \$10.9 | \$5.50 | \$8.99 \$4.50 | \$6.99 \$3.50 |
| 1,000-4,900 | \$8.99 | \$4.50 | \$5.99 \$3.50 | \$4.99 \$2.50 |
| 5,000 \& UP | \$6.99 | \$3.50 | \$4.99 \$2.50 | \$3.99 \$2.00 |
| NOTE: Minimum order size is 500. Orders must be in increments of 100. Mix and match everyday stuffers in increments of 100 to meet minimum. Custom. FTD prices, imprint and blank orders must separately meet minimum order quantitie |  |  |  |  |
| EVERYDAY STUFFER SRPS |  |  |  |  |
| ITEM |  | FTD SRPS* | WRITE YOUR CUSTOM PRICES BELOW |  |
| Go Green ${ }^{\text {m" }}$ |  | \$32.99 |  |  |
| Anniversary |  | \$52.99 |  |  |
| Congratulations |  | \$32.99 |  |  |
| I'm Sorry |  | \$32.99 |  |  |
| Because You're Speciala |  | \$35.99 |  |  |
| Always and Forever ${ }^{\text {m/ }}$ |  | \$42.99 |  |  |
| Prince ${ }^{m m}$ \& Princess ${ }^{\text {mm }}$ |  | \$32.99 |  |  |
| Thinking of Youtim |  | \$32.99 |  |  |
| Birthday |  | \$37.99 |  |  |
| Happy Birthday |  | \$29.99 |  |  |
| Thank You |  | \$32.99 |  |  |
| Pick-Me-Up ${ }^{\circ}$ |  | \$39.99 |  |  |
| FTD Sunburst ${ }^{\text {c }}$ |  | \$32.99 |  |  |
| Bouquet-in-a-Bag |  | \$29.99 |  |  |
| Big Hug* |  | \$32.99 |  |  |
| Comfort |  | \$35.99 |  |  |

everyday stuffers to cash in on big quantity price breaks!


## EVERYDAY STUFFER SRPS

| ITEM | FTD SRPS* | WRITE YOUR CUSTOM PRICES BELOW |
| :---: | :---: | :---: |
| Faithful Blessings ${ }^{\text {ma }}$ | \$52.99 |  |
| Home Sweet Home | \$42.99 |  |
| Live, Love, Laugh ${ }^{\text {m" }}$ | \$32.99 |  |
| Baby Gift Bear | \$32.99 |  |
| Birthday Party ${ }^{\circ}$ Planter | \$34.99 |  |
| Inspiration Bouquet | \$32.99 |  |
| Congratulations | \$35.99 |  |
| Corporate Bud Vases | \$32.99 |  |
| Thanks | \$32.99 |  |
| Sweet Dreams ${ }^{\circ}$ | \$32.99 |  |
| Anniversary | \$62.99 |  |
| Chicken Soup for the Soulm | \$32.99 |  |
| Thinking of You'm | \$39.99 |  |
| Rose |  |  |
| Any Occasion |  |  |
| WebGifts ${ }^{\circ}$ |  |  |



SAVE (

HURRY! SALE ENDS


## POSTCARDS

## MARKETING TIPS:

As holidays, special events, customer anniversaries and birthdays approach, shoot out a quick reminder - Avoid long lead times - order a supply of postcards
ahead of time and launch instant promotions ahead of time and launch instant promotions
Enjoy customized and flexible marketing at a super low price
Be in control of your own promotions with our automatic direct mail service. It's quick, easy and super affordable. Each sheet is designed
with four perforated postcards. Just print them on your own printer, separate them and send! Use them with FTD Advantage or FTD
Mercury Marketing add-on module for personalized direct mail Mercury Marketing add-on module for personalized direct mail
marketing pieces that are virtually effortless.

4-UP LASER PRINTED POSTCARD PRICES (PER SHEET)

| QUANTITY | PRICE |  |
| :---: | :---: | :---: |
| 100 SHEETS (400 CARDS) | \$0.19 | \$0.095 |
| 200 SHEETS (800 CARDS) | \$0.17 | \$0.085 |
| 500 SHEETS (2,000 CARDS) | \$0.15 | \$0.075 |
| 1,000 SHEETS ( 4,000 CARDS) | \$0.14 | \$0.07 |
| 2,000 SHEETS (8,000 CARDS) | \$0.12 | \$0.06 |

NOTE: Minimum order size is 100 sheets. Orders must be in
All designs must separately meet minimum order quantities.

4-UP BLANK POSTCARD STOCK PRICES (PER SHEET)

| QUANTITY | PRICE |  |
| :---: | :---: | :---: |
| 200 SHEETS (800 CARDS) | \$9\%6 | \$0.05 |
| 500 SHEETS (2,000 CARDS) | \$0.08 | \$0.04 |
| 1,000 SHEETS ( 4,000 CARDS) | \$0.07 | \$0.035 |
| 2,000 SHEETS (8,000 CARDS) | \$0.06 | \$0.03 |

## FTD

## SAVE

## $\square \%$ <br> ON EVERYDAY \& 4-UP LASER POSTCARDS



1. Just give us your mailing list and logo

$$
\begin{aligned}
& \text { 1. Just give us your mailing list and logo } \\
& \text { 2. We'tl add your logo, special offer and indi }
\end{aligned}
$$

$$
\begin{aligned}
& \text { 2. We'll add your logo, special offer and indicia } \\
& \text { 3. We'll take care of the postage and mailing... }
\end{aligned}
$$

$$
\begin{aligned}
& \text { 3. We'll take care of the postage } \\
& \text { and send your sales soaring! }
\end{aligned}
$$

$$
\begin{aligned}
& \text { NOTE: FTD will not sell your mailing list to any other company: } \\
& \text { it will be used for your postcard mailing only. }
\end{aligned}
$$

It will be used for your postt


CUSTOM MAILING POSTCARDS

## MARKETING TIPS:

- Use them to say "thanks" or "happy birthday" to loyal customers, vendors and colleagues
Stack them on your counter for quick pickup


## CUSTOM MAILING



What could be easier? Just keep our colorful postcards on hand,
send them out periodically and watch everyday
sales soar.

EVERYDAY POSTCARD PRICES (PER 100)

| QUANTITY | CUSTOM OFFER | IMPRINT | BLANK |
| :---: | :---: | :---: | :---: |
| 200-400 | \$22.99 \$6.4 | \$9.99 \$4.99 | \$7.99 \$3.99 |
| 500-900 | \$10.49 \$5.25 | \$8.99 \$4.49 | \$6.49 \$3.25 |
| 1,000-4,900 | \$8.19 \$4.09 | \$6.99 \$3.49 | \$5.49 \$2.75 |
| 5,000 \& UP | \$7.19 \$3.59 | \$6.09 \$3.05 | \$4.99 \$2.49 |

NOTE: Minimum order size is 200 , except for custom mailing postcards whic have a minimum of 500 . Custom mailing, custom offer \& imprint, imprint only
and blank orders must separately meet minimum order quantities. Mix and and ank orders must separately meet minimum order ruantities. Mix and
match everyday postcrard in increments of foo to meet mininum. Custom
Mailing customer's mailing adderess custom



## THE BRIDE'S GUIDE

## MARKETING TIPS

- Include one in your bride-to-be informational packet after your personal consultation
- Watch the local paper for engagement announcement and mail one to each bride-to-be along with

Leave them in local bridal shops to create cross-marketing success

Sprinkle them at local and regional bridal expos
THE BRIDE'S GUIDE PRICES (PER PIECE)

| QUANTITY | IMPRINT | BLANK |
| :--- | :---: | :---: |
| $100-400$ | $\$ 0.69$ | $\$ 0.44$ |
| $500-900$ | $\$ 0.59$ | $\$ 0.34$ |
| $1,000-4,900$ | $\$ 0.49$ | $\$ 0.24$ |
| $5,000 \&$ UP | $\$ 0.39$ | $\$ 0.14$ |

NOTE: Minimum order is 100 . Orders must be in increments of 100 .
Imprint and blank orders must separately meet the minimum quantities. Imprint appears on front cover.
the bride's guide envelope prices (PER PIECE)

| QUANTITY | IMPRINT | BLANK |
| :--- | :---: | :---: |
| $100-400$ | $\$ 0.27$ | $\$ 0.10$ |
| $500-900$ | $\$ 0.17$ | $\$ 0.10$ |
| $1,000-4,900$ | $\$ 0.15$ | $\$ 0.10$ |
| 5,000 \& UP | $\$ 0.12$ | $\$ 0.10$ |

NOTE: Minimum order is 100 . Orders must be in increments of 100 .
Imprint and blank orders must separately meet the minimum quantities.


These handy floral magnets will give your customers a reason to visit or cal your shop every time they open
their refrigerator or filing cabinet.


## COUPON MAGNET

 FEATURES: - Available with yourshop imprint or logo Customize up to 4 coupons with your special offers
3 lines per offer and 40 characters per line
(including spaces) (including space - Each coupon is
$13 / 4^{\prime \prime} \times 1 / z^{\prime \prime}$ OFFER
HERE

## FTD ${ }^{\circ}$ WEBGIFTS

## WEBGIFTS" MEAN EASY MONEY

- Add FTD WebGifts products to your website.
- Promote that you are in the gift business. We offer pere available at wwwftdicom/memberm
ermarketing/imprint
Close the sale and send the orders to 90-0233AA for he gift recipient, displaying your shop's information


## EXCELLENT BENEFITS:

- Earn normal sending commission on every order
- Sending rebates on every order
- Sell online or in your shop
- Quality brand names your customers will recognize such as Build-A-Beare. Eli'se, Starbucks ${ }^{\ominus}$. Mrs. Fields and much more
- Easy ordering via Mercury


## JOIN FTD WEBGIFTS TODAY!

CALL 1-800-767-4000, EXT. 6889 OR EMAIL WEBGIFTS@FTDI.COM


## FTD MARKETPLACE" <br> ORDERING DETAILS \& BENEFITS

TO ORDER OR FOR MORE INFORMATION CALL 1-800-767-4000 ~ VISIT WWW.FTDI.COM

EXTENDED ORDERING HOURS: We understand how busy you are, so we keep our sales and customer service call centers open Monday through Friday
B:00 am to 5.00 pm CST. For added convenience, you may fax or send your order through your Mercury terminal 24 hours a day.
Fax: 1-630-719-4861
mail: marketplacesales@ftdi.com
Website: www.ftdi.com
SHIPPING: In-stock everyday merchandise is shipped within 3 business days of the date the order is is placect. Holiiday merchandise begins shinpoing approximately 2 months prior to the holiday. Products are shipped from
various locations, so your order may arrive in more than one shipment. To help you manage your FTT deliveries, an FTD Order Confirmation is transmitted to your shop via Mercury at the time of order. A packing list is affixed to the first
carton of each shipment. FTD is charged by FedEx for each carton shipped. The FedEx charge is based on the weight of the carton and not the value of the carton. T.
FedEx charges.

CONTINENTAL US: FTD charges a shipping and handling fee of $20 \%$ of the value of each carton with a minimum of $\$ 5.95$ per carton. Please allow $7-10$ business days for delivery once product has shipped.

CANADA: FTD charges a shipping and handling fee of $20 \%$ of the value of each carton with a minimum of $\$ 8.95$ per carton. Please allow $14-17$ business

ALASKA, HAWAII AND PUERTO RICO: FTD charges a shipping and handling fee of $22 \%$ of the value of each carton with a minimum of 5 cartons per order ALL OTHER DESTINATIONS: Delivery times and pricing will be quoted on ALL OTHER DEST,

RUSH DELIVERY: If you need to receive your product within a short time frame, we are happy to send your order via next day or 2nd day air at you
request. You will be charged the cost of air freight

EXTENDED PAYMENT TERMS: All members in good standing have the
option of distributing payments in three equal installments over a 90 -day option of distributing payments in three equal instalments over a 90 -day
period (orders must total $\$ 150$ or more). Finance charges apply Extended period (orders must total $\$ 150$ or more). Finance charges apply. Extended
payments on all products, including holiday products begin the month the payment in an all products, including holiday products begin the month tre
product is shipped. Sorry, extended payment terms are not available for frest flower purchases.
DEFERRED BILLING: Billing for holiday codified purchases will appear on you
Clearinghouse Statement the month prior to the holiday.
RETURNS: Prior to returning merchandise, you must call an FTD Marketplace
Customer Service Reuresentative at $1-800-767-4000$ all Customer Service Representative at $1-800-767-4000$ (option 2 ) for approval
Full cases of merchandise in their original cartons may be returned within Full cases of merchandise in their original cartons may be returned within
30 days of receipt of product (does not apply to apparel, gourmet or shop supplies). Holiday product must be returned prior to the holiday; no return will be accepted afterward. A restocking fee of $35 \%$ of the value for each
carton with a minimum of $\$ 20$ per carton will apply. Return of merchandise ca the responsibility of the eurrhasing member. Contacting a repperestative is
very important to ensure you will be properly credited for returned product. very important to ensure you will be properly credited for returned product.
If product is refused at time of delivery. there is no guarantee that you will be If product
credited.
DAMAGED MERCHANDISE: If you receive damaged merchandise, contact an FTD Marketplace Customer service Representative immediately. Damace
claims must be made within 24 hours of receipt of product. Please inspect al claims must be made
products upon receipt.

NON-DELIVERED MERCHANDISE: In the event your products have not been delivered, contact an FTD Marketplace Customer Service Representative 1-800-767-400 (option 2) and they will initiate a trace.

## EXCEPTIONAL BENEFITS WITH FTD MARKETPLACE

 exellence in florad design.







## 24/7/365 SH0pPNG: Vsit www.tti.com and shop in the commort of your home or office

PRESONAL ATEEVTION: Our heppul and knowledgeable Marketplace Representatives are eager to stisisfy vour ordering
 an yetbarad to meeting the demands of y vour customens. Our customer Sevice Re





Guaranteed Customer Satisfaction and flowers. Our complete product line meets and exceeds the needs of flowers seamlessly in every stage of their life cycle.
For more on Chrysal Products turn to page 52-53 of the 2010 One Stop Shop!

## CHRYSAL

## WALD IMPORTS


(8) Diam ond CAME THE FTD LUXURY COLLECTION


SNUG-EASE DELIVERY BOXES
The easiest and safest way to transport flowers, prevent spills and deliver bouquets in style!

floral arrangements in vases
during transportation and adds great visual appeal to any flower arrangement.

CALL 1-800-767-4000 FOR PRICING AND TO PLACE YOUR ORDER.


## Affordable Elegance

by American Floral Container
Largest Collection of Unique Colors. A. MORE WATER MORTARBOARD Designed for Fresh and Silk Flowers.
No Liners Needed.
 Largest water reservoir available.
$10^{\prime \prime}$ sq. $\times 2 / 4^{\prime \prime} \mathrm{h}$ with a $5 / 5^{\prime \prime}$ sq. water well.
 JN 521MBLK Matte Black only
B. MBA MORTARBOARD Great for all designs.
$11^{\prime \prime}$ sast in in its class. $2 / h^{h}$ with
win 111 sq. $\times 21 / z^{\prime \prime}$ with $51 / \mathrm{s}^{\prime \prime}$ sa. water well
$\$ 50.28$ ctn. of 12 ( $\$ 4.19$ ea.) \$J.
N $498^{* * *}$
See Chart Below c. OVAL VASE Unique for tabletop arrangements.
$53 / /^{\prime} \mathrm{W} \times 3^{3 / / 2 d} \times 8^{\prime \prime} h$

 $\$ 32.28 \mathrm{ctn}$. of 12 ( $\$ 2.69 \mathrm{ea}$. ) J.
D. ROUND DESIGNER VAS
Holds up to 2 dozen roses Holds up to 2 dozen roses.
$4_{3}^{3 / 4}$ "lia. opening $\times 10^{\prime \prime}$.
. $\$ 57.48$ ctn. of $12(\$ 4.79$ ea.)
JN $517^{* * *}$
See Chart Belon $\$ 37.08$ ctn See Chart Belo $\$ 37.08 \mathrm{ctn}$. of $12(\$ 3.09 \mathrm{ea}$.
JN 517 MB Matte Black
E. FLAT ANGLE CIRCLE 11" dia. with $21 / 4$ sq. opening.
$\$ 50.28$ ctn. of 12 ( $\$ 4.19$ ea.) $\$ 50.28$ ctn. of 12 ( $\$ 4.19$ ea.)
JN $512^{* * * *}$
See Chart Below


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