# American Floral Trends Forecast 2020 - 2021

J. Keith White AIFD CFD





# **Turning Trends into Dollars**

Market Share
Visual Merchandising
Online = In Store
About Us



# **METROPOLITAN**



#### **METROPOLITAN**

- Blue Violet 136
- Blue Marlin 686
- Pacific Blue 690
- Robin's Egg 792
- Sprout 544
- Antique Gold 746
- Coral Bright 788





## METROPOLITAN – INFLUENCES











# METROPOLITAN - COLOR OPTIONS







Design by Christopher Norwood AIFD AAF PFCI

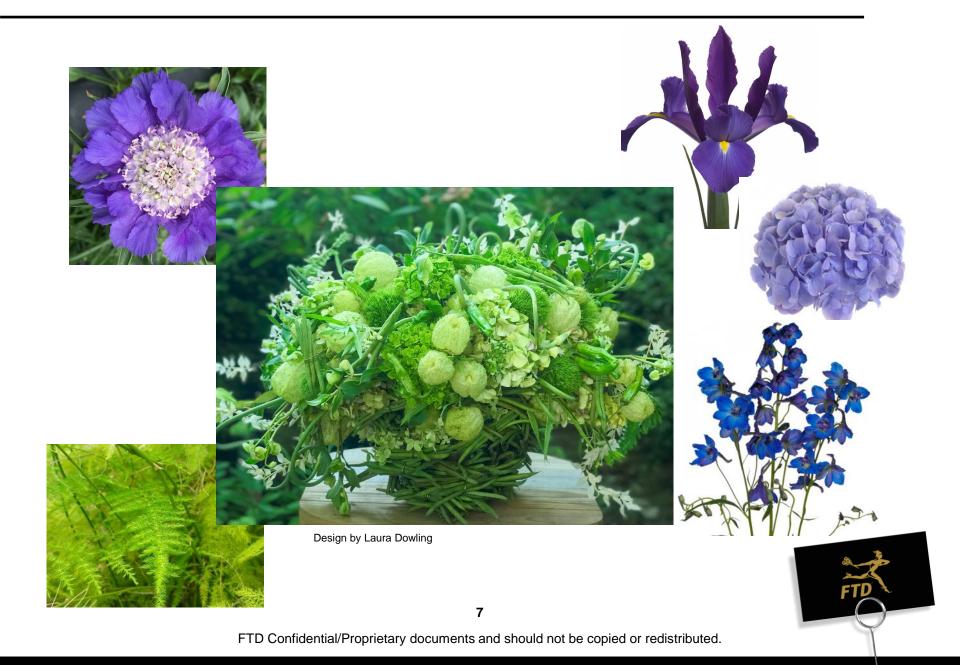








## METROPOLITAN - STYLE



#### METROPOLITAN – APPLICATIONS

- Enhancements
- Color of the Year







Design and photo by Stacey Carlton AIFD EMC





# PROMENADE



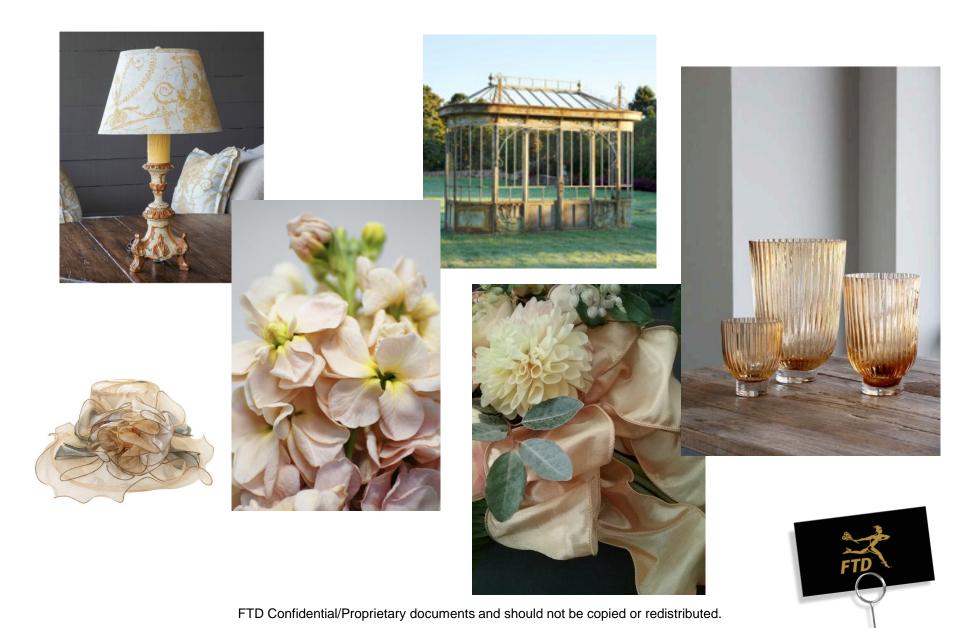
#### **PROMENADE**

- Blush 781
- Osiana Peach 130
- Peachy 671
- Almond 794
- Beach 559
- Champagne Gold 242
- Honeycomb 677





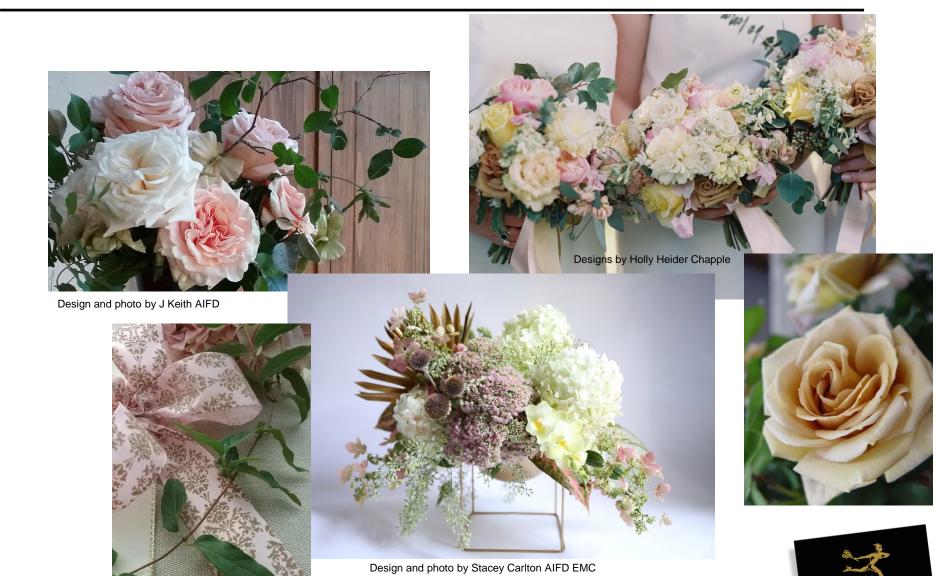
#### PROMENADE - INFLUENCES



## PROMENADE – COLOR OPTIONS



## PROMENADE - STYLE



#### PROMENADE - APPLICATIONS

- Wedding
- Couture



Design by Tobey Nelson Photo by Suzanne Rothmeyer



Design by Tobey Nelson Photo by Suzanne Rothmeyer



Design by Rodrigo"Varito" Vasquez AIFD FSMD





# **EXPLORATION**



#### **EXPLORATION**

- Yellow Yellow 736
- Tangerine 776
- Carnation Red 716
- Fuchsia 786
- Purple 740
- Bright Blue 744
- Ice Blue 704

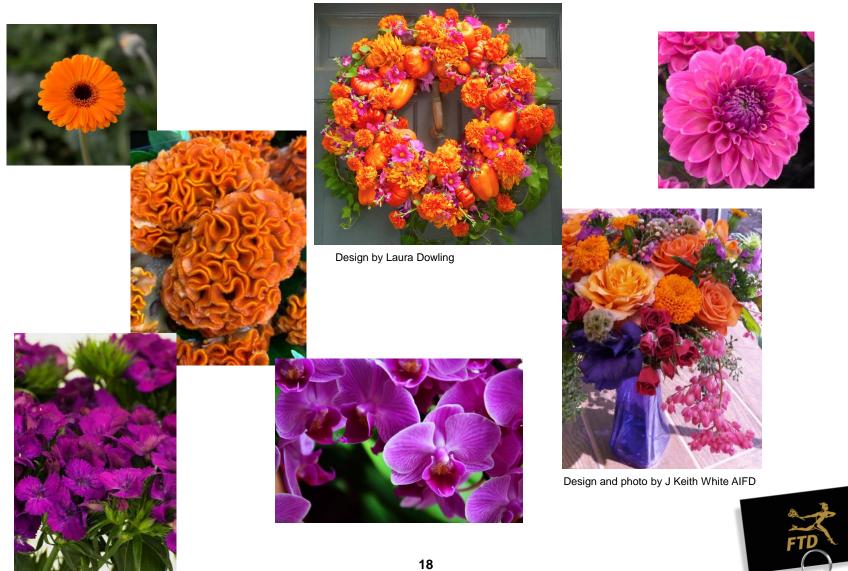




#### **EXPLORATION – INFLUENCES**



#### **EXPLORATION – COLOR OPTIONS**



## **EXPLORATION – STYLE**



#### **EXPLORATION - APPLICATIONS**

- Global
- Experimentation
- Artistic



Design and photo by Kristine Kratt AIFD, PFCI and Bill Schaffer AIFD, AAF, PFCI

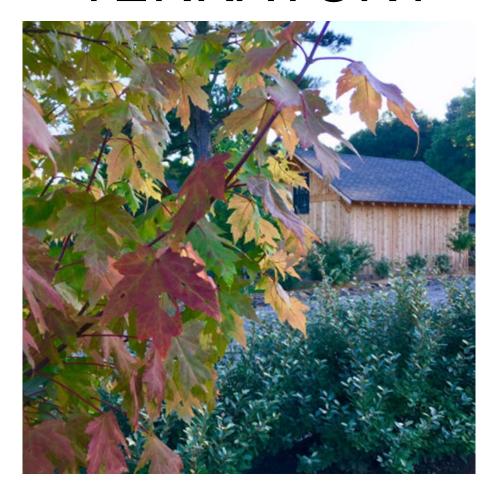


Design and photo by Stacey Carlton AIFD, EMC





# **TERRATORY**



#### **TERRATORY**

- Light Orchre 553
- Red Clay 675
- Maroon 712
- Heather-ish 669
- Lake 556
- Mist 555
- Herbal 673





## TERRATORY – INFLUENCES





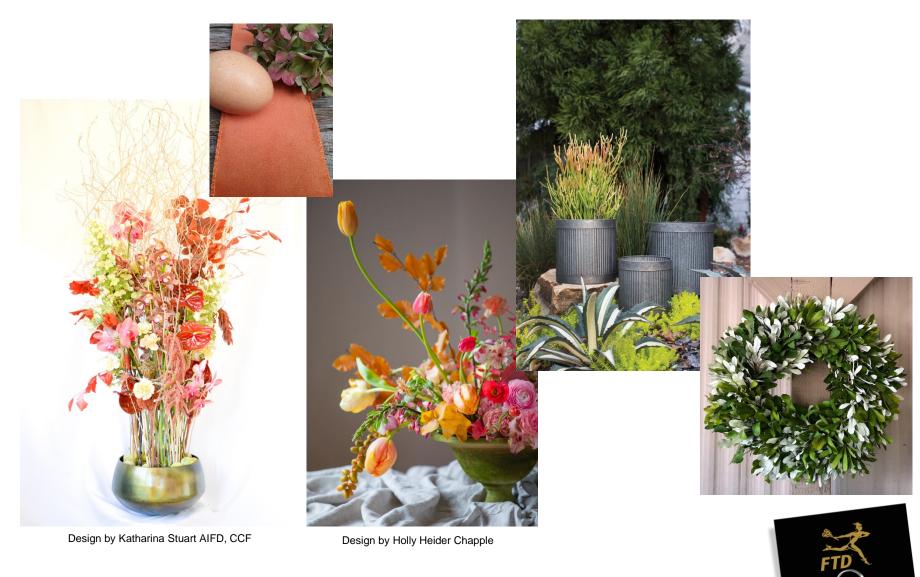




#### TERRATORY - COLOR OPTIONS



# TERRATORY - STYLE



#### TERRATORY – APPLICATIONS

Grounded

Organic



Design by Christopher Norwood AIFD, AAF, PFCI



FTD

Design by Katharina Stuart AIFD, CCF

#### American Floral Trends Forecast 2020 - 2021

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#### American Floral Trends Forecast 2020 - 2021

# Corporate Consultants & Sponsors

Sarah Bagle: Accent Décor

Dave Pruitt: American Grown

Gretchen Sell: Design Master

Donna Stevens: d. stevens

Kelly Mace: Smithers-Oasis

Florists' Review / Wildflower Media





# Questions?

Email: jkeithwhite@att.net

Handouts are available at: FTDi.com/FTDUniversity/WebinarMaterials

Webinar will be available to view at: YouTube.com/FTDMercuryNetwork

American Floral Trends Forecast 2020 – 2021 Available from Florists' Review